

ORG ASSESSMENT

PRICING | TIMELINE \$4000 | 2 Weeks

HOURS

Custom consulting tailored to needs



5//5 Star Rating on the Salesforce AppExchange

SOLVD offers time-based billing. Pay only for what you need based on actual time spent. Our quick start offers a discount that results to a \$200/hr bill rate.

Allowing your company to be up and running quickly with your new system.

HOW SOLVD HELPS YOU:

OPTIMIZE

We run a Salesforce Optimizer report so that we can review findings and make important recommendations for your business.

MANAGED PACKAGE AND INTEGRATIONS

We'll look at your integrations and managed packages to understand what needs to be updated, what can be removed, and what is still necessary for the company.

REVIEW

We hold discovery sessions with your team to understand the business process from start to finish. We'll document your key pain points and understand how you are operating both inside and outside of Salesforce.

CREATE FLOW

We'll produce a business process diagram for each process we are reviewing. This document shows all steps in a process, and ensures proper understanding of how you are operating today. We can then be confident in making recommendations while mitigating the risk of making a change that unintentionally disrupts other parts of the business.

RECOMMENDATIONS

Our recommendations will include the process diagram, documented pain points from our discovery sessions, and proposed solutions moving forward. You can choose to tackle some issues yourself, or to involve our team where you need some additional bandwidth or expertise.

> *Key limits no more than 2 business process we document, up to 6 hours of analysis meetings with your team, additional time spent on recommendations and flow chart, etc.

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