PRICING | TIMELINE \$6000 | 3 Weeks

HOURS 30



5/5
Star Rating on the Salesforce AppExchange

SOLVD offers time-based billing. Pay only for what you need based on actual time spent. Our quick start offers a discount that results to a \$200/hr bill rate.

Allowing your company to be up and running quickly with your new system.

# **HOW SOLVD HELPS YOU:**

# **PROJECT KICK OFF + STRATEGY SESSIONS**

Together we'll discuss the business objectives for your new Partner or Customer Experience. We will map out the processes and understand what each role needs to do, both internally and externally, to make the best use of Experience Cloud.

# **SECURITY + PERMISSIONS**

With Experience Cloud, you are opening up access to your CRM to your partners and/or customers. It is critical to ensure that proper permissions are assigned for each role, so that the right people can see the right data, and nothing else.

#### **USER INTERFACE + DESIGN**

Simplicity is critical to ensuring partners and customers understand how to work in your portal. We will work together to design a clear and simple Experience, that will feel like your brand. We start from Salesforce's robust templates, and customize using declarative options to quickly deliver an attractive and usable Experience.

# **PROCESS ALIGNMENT**

You are buying an Experience so that your partners and customers can be more closely involved in important processes like Channel Sales, Support, etc. We will ensure that your process makes sense, uses Salesforce's native tools, and follows best practices we have observed from working on hundreds of Experiences.

### **TRAINING + ROLL OUT**

We will provide training materials for your internal team that will be managing your Experience. We will also provide guidance and best practices for your roll out plan to your Customers and Partners. Additional training and support can be provided on an hourly basis as needed following the Quick start.

